



Regionalisation

For greater cost control across your organisation

An advanced feature for improved business processes

Introduced with Version 7.3 of Benchmark Estimating Software, our Regionalisation feature is helping clients better adapt their pricing to geographical regions.

Regionalisation has been designed specifically for organisations who operate over a large geographical area and who have costs that vary across this area. This feature allows you to “regionalise” the various Libraries within Benchmark Estimating Software including the Item, Resource and Routine Libraries.



Regionalisation explained

Director of Benchmark Estimating Rob MacDonald explains Regionalisation...

“For a company working in a busy environment such as Western Australia, Regionalisation is very powerful. Costs are different in Perth to Port Headland in the Pilbara or Kununurra in the north. Using Regionalisation, an organisation can set up one database and estimators can select a region such as Perth, Pilbara or Kimberley, and an estimate is produced based on costs in the selected region. In my opinion Regionalisation is one of the most valuable features in Benchmark Estimating Software”.

Benchmark Estimating Software also allows you to set up advanced user based permissions so that estimators can be assigned a region to work within. Once permissions are assigned, the user can only access data for their specified region. Alternatively, multi-region users can also be established. This gives you greater control over your estimating processes.

The benefits for you and your business

With Regionalisation, users gain even more accuracy for their estimates as well as improved cost control for maximum profits and less risk. Coupled with the power of a Microsoft SQL Server database you can achieve one, centralised database for all of your pricing data and quotes. Companies also enjoy more efficient data administration and better business reporting.

The Regionalisation feature is exclusive to the Corporate Edition of Benchmark Estimating Software.



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Key features of Regionalisation

- Regionalised libraries including the Item, Resource and Routine Libraries
- Improved marketing reporting
- More user permissions to give you greater cost control within your business
- Advanced Project access settings
- Regional default settings including Extras defaults (profit and indirect costs) and quote templates
- Analyse costs for similar projects in different regions for more accurate forecasting and budgeting.

The Resource Library can be regionalised

Rate Filter: Region **VIC Metro** Description: Group: Category: Global Regional Local Region: **VIC Metro**

Code: 20MPA20 Description: CONCRETE - 20MPA 20MM Rate: \$185 Unit: m² Updated: 29/11/2010

Region	Rate	Subcontractor/Supplier	Is Plugged	Date Updated
GLOBAL	175.00		<input checked="" type="checkbox"/>	16/09/2011
VIC Metro	185.00		<input checked="" type="checkbox"/>	29/11/2010
VIC Country	160.00		<input checked="" type="checkbox"/>	29/11/2010
NSW Metro	195.00		<input checked="" type="checkbox"/>	2/01/2011
NSW North	187.50		<input checked="" type="checkbox"/>	29/11/2010
SA Metro	155.00		<input checked="" type="checkbox"/>	29/11/2010

The Project Details screen in a regionalised database

Quote No: 0008 Title: Sample project
 Job No: 3
 Date: 3/04/2009 Closing Date: Closing Time: Notes Documents

Client Details Analysis Comments Conditions Project Data

Principal:
 Client: AA0002 Government Shellharbour City Council
 Salutation: Mr
 Contact: John Sinclair
 Phone: 02 4229 5558 Fax: 02 4229 5558

Location:
 Suburb: Postcode:
 State:
 Region: **VIC Country** (highlighted in red)
 Job Category:

Add customised regions to your database to dictate the data & prices used in your Projects